

Case Study - Agarwal Packers And Movers Ltd.



SECURENS[®]
Prevent crime before it happens

ACTiPERIMETER

Key Facts

- 182 Countries Served
- 17.45 Lac Customers
- 1000+ Vehicles
- 100+ Branches
- 6000+ Manpower
- 5000+ Containers
- 15 Lac Sq.Ft. Warehouses

ABOUT OUR CLIENT

Largest mover of household goods in India acknowledged by “Limca Book of Records”

Agarwal Packers and Movers Ltd is a globally recognized logistics company since 1987, for imparting excellent services in packing and moving segments. Incepted by vision and hard efforts of Ramesh Agarwal and Rajender Agarwal, making the company today a proud Rs. 650 Crores business conglomerate which has a diversified interest in Aviation Logistics, Packing and Moving (nationally as well as internationally), Transportation, 3PL, Warehousing, Home Storage, Supply Chain, ODC Transportation, Cube-on-line Freight station and other related activities.

CHALLENGES FACED BY OUR CLIENT

The company possesses 15 lac square feet of ultra-secure warehouses and 103 self-owned offices in various cities serving 1,264 destinations within India.

Some of their main concerns were:

- Single dashboard for surveillance operations.
- Unauthorized access to warehouses due to inefficient & unreliable security guards.
- Rising costs of hiring security guards.

MANAGED VSaaS SOLUTION

Siloed management of disparate security, safety and operational systems leaves too many opportunities for error and ultimately creates unwanted and unnecessary inefficiency. Therefore, the only way to feasibly tackle a challenge of this scope and scale is to adopt a managed **Video Surveillance-as-a-Service (VSaaS) solution** i.e. **ACTIVE DETERRENCE**: uniting surveillance systems and enabling multiple levels of monitoring and control from a single reliable platform. This is where intelligent surveillance monitoring and control integration can offer real benefit.

NEW AGE TECHNOLOGY

The word surveillance comes from a French phrase for "watching over" (sur means "from above" and veiller means "to watch"). At Securens, with our award winning Monitoring Centre, we keep watch over your business and everything that matters the most to you. Peace of mind is a matter of choice !



SMART SURVEILLANCE TECHNOLOGY AT WORK FOR YOU

Securens followed systematic methods to understand the challenges, gaps and pain areas faced by our client, and designed a technologically advanced and innovative solution **ACTiPERIMETER** that was successfully installed in the warehouses of Agarwal Packers across India.

With **ACTiPERIMETER**, the perimeter or boundaries of the warehouses are secured digitally using new age surveillance technology, sensors, alarms and video analytics. **ACTiPERIMETER** is not only more reliable and superior than man-guarding, but is also powerfully efficient and cost-effective.

CONNECTING YOUR BUSINESS TO THE SURVEILLANCE TECHNOLOGY RESOURCES YOU NEED

The potential benefits of eSurveillance include:

Business intelligence; timely reporting, investigation, and response to incidents; improved data quality; real-time live monitoring capabilities; reduced physical security guard costs; remote operability, visibility and flexibility; generation of automated alerts on a mobile dashboard; improved interoperability; standardization and portability.

India's highly acclaimed eSurveillance system **ACTIVE DETERRENCE** by Securens, is an enterprise IoT solution equipped with advanced sensors and AI capabilities which can prevent and protect businesses from financial loss / loss of life due to criminal activities or operational interruptions i.e. fire, gas leaks, theft, burglaries, pilferage, vandalism, unauthorized access etc.



CLIENT REVIEW

We were considering a technology solution to replace security guards and Securens provided us with ACTiPERIMETER, an extremely advanced solution which substantially increased efficiency and safety at our warehouses. Additionally, this solution is value for money as it is cost effective based on the value derived from increased efficiency, video analytics, as well as time and money saved managing security guards.

Ramesh Agarwal
Chairman
Agarwal Packers And Movers Ltd.



simplifying surveillance

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